

MEDIA PACK

2016



info@swimmingpoolnews.co.uk



www.swimmingpoolnews.co.uk



username: SPN_POOL_SPAS



www.facebook.com/SPNSwimmingPoolNews

ADVERTISING ENQUIRIES CALL TONY ON
01474 813433 OR EMAIL: tony@aquapublishing.co.uk

EDITORIAL ENQUIRIES CALL JON ON
020 8306 8150 OR EMAIL: jon@aquapublishing.co.uk

OFFICIAL MAGAZINE FOR THE UK INDUSTRY



SO WHY CHOOSE SPN?

SPN is the UK's leading source of up-to-date, high quality information in its sector, providing news, authoritative comment and in-depth features on and about swimming pools, hot tubs, spas, saunas and allied industries.

First published in 1959 under the name **SWIMMING POOL REVIEW** and formerly known as **SWIMMING POOL NEWS**, **SPN** remains the only publication to have stood side by side with the industry through both the good and difficult times and is the oldest and most respected trade title available in the UK.

With a **unique and loyal audience** and a distribution of nearly **7,000 copies** every other month, **SPN** is the first choice publication to use when **targeting key decision makers** within the UK 'wet leisure' markets.

SPN magazine is acknowledged as the **essential source of information** for the professional and we continually review how and where **SPN** is targeted. By doing so, we ensure that **the magazine reaches the right audience** every time!

Over 80% of loyal **SPN** readers archive each issue to refer to at a later date, providing **longer shelf life** and with the addition of our virtual edition, a **searchable online archive** provides an invaluable resource to readers and gives **added value to advertisers**.

With a **wide range of ways to promote your company** both off and online, **SPN** is able to offer advertisers the best and widest range of options available.

WHAT OUR READERS SAY:

"I have been receiving SPN for the last couple of years and find the articles informative and comprehensive. There is a wide range of advertisements within the publication covering all scope of the industry and I personally have made use of these for contacts. Roll on the next issue!"

Gregg Titmuss, OWNER - THE SPA DOCTOR



THE OFFICIAL MAGAZINE

Since our April 2010 edition, **SPN** has incorporated **POOL & SPA INDUSTRY**, the magazine launched several years ago by the BSPF.

While still retaining full independence, **SPN** also carries news, views and opinions from the BSPF, SPATA, BISHTA, SPATEX, the PIP committee and the STA.

The licensing of **POOL & SPA INDUSTRY** raises funds and means that we are the only UK trade magazine that is re-investing in the industry that it serves.

WHAT OUR ADVERTISERS SAY:

"SPN is the most effective way of getting our products in front of the trade audience. They support us editorially and we support them by advertising with them. They provide a balanced insight into the industry and we value the relationship."

Ian Pratt, UK Sales & Marketing Director - SCP UK LTD

WHAT OUR ADVERTISERS SAY:

"Swimming Pool News (SPN) is PoolSan Direct's first choice for reaching our target market of pool professionals. Online visits and calls both increase noticeably as an ad in SPN is published and the quality of enquiries is excellent."

Celina Brown, Managing Director - POOLSAN DIRECT (LEISURE) LTD

info@swimmingpoolnews.co.uk

www.swimmingpoolnews.co.uk

username: SPN_POOL_SPAS

www.facebook.com/SPNSwimmingPoolNews

ADVERTISING ENQUIRIES CALL TONY ON

01474 813433 OR EMAIL: tony@aquapublishing.co.uk

EDITORIAL ENQUIRIES CALL JON ON

020 8306 8150 OR EMAIL: jon@aquapublishing.co.uk

OFFICIAL MAGAZINE FOR THE UK INDUSTRY



DISTRIBUTION

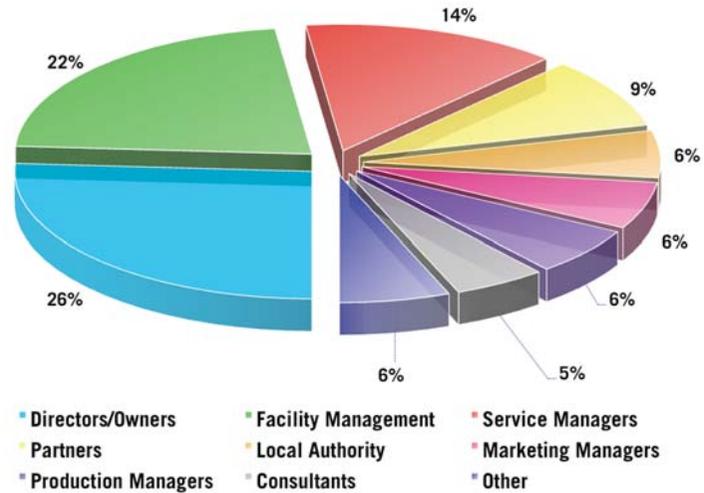
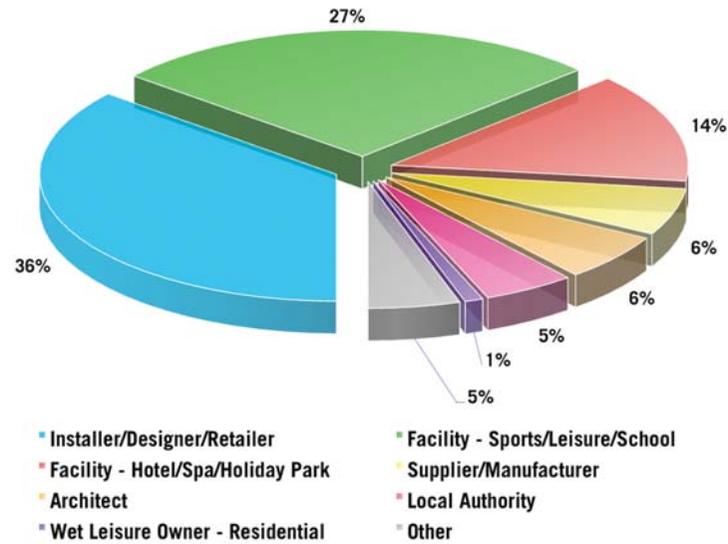
SPN is distributed to individuals located mainly throughout the UK (99%) and our readers include Directors, Managers, Consultants and individuals that are either product purchasers, specifiers, influencers or budget holders with the responsibility to spend.

Since the integration of the 'wet leisure' sector companies from our **UK LEISURE NEWS** magazine, each edition of **SPN** has a print run of approximately 6,900 copies. Additional copies are also printed for any shows that we exhibit at and we estimate our keen and growing off and online readership to be in excess of **12,000** individuals.

WHAT OUR ADVERTISERS SAY:

"Waterco has always felt that SPN is a great trade magazine for the industry and there is no magazine with better links to the decision makers and official associations within our industry. SPN supports us editorially and the dedicated news section gives us excellent coverage. They remind us when there is something relevant going in the magazine and encourages us to contribute as well as keeping in touch between times with updates in regards to the industry. The advertising team are always professional, flexible and ready to help and ultimately we find SPN an excellent and valued partner."

Tony Fisher, Managing Director - WATERCO EUROPE LTD



DIGITAL EDITIONS

Since December 2007, each edition of **SPN** has been available via our unique website archive as a carbon neutral and eco-friendly virtual publication.

Each searchable virtual publication is free to access and provides buying authorities from both the UK and overseas with an invaluable digital resource. It also means that **SPN** is available to as wide a range of readers as possible, 24 hours a day, 7 days a week.

With options including 'send to a friend', 'make notes' and submit to various social media platforms, this interactive edition is very user friendly.

The virtual edition is great for advertisers too as any advertising placed within the magazine is working harder over a longer period of time.



info@swimmingpoolnews.co.uk
 www.swimmingpoolnews.co.uk
 username: SPN_POOL_SPAS
 www.facebook.com/SPNSwimmingPoolNews

ADVERTISING ENQUIRIES CALL TONY ON
 01474 813433 OR EMAIL: tony@aqua-publishing.co.uk

EDITORIAL ENQUIRIES CALL JON ON
 020 8306 8150 OR EMAIL: jon@aqua-publishing.co.uk

OFFICIAL MAGAZINE FOR THE UK INDUSTRY



WHAT OUR ADVERTISERS SAY:

"Complete Pool Controls have benefited considerably from its advertising in SPN, and its association with Go Publishing. The magazine has a balanced approach to recreational water sectors including swimming pools, hot tubs and commercial operators and the magazine is valued in terms of its broad appeal across these sectors, underlined by the breadth of advertisers."

Mark Ramsden, Commercial Director - COMPLETE POOL CONTROLS LTD

"We have used SPN for the first time this year and found their service to be excellent. Together with their market knowledge, professionalism and willingness to advise and assist at all stages of our advertising planning, for us SPN have delivered on their promises with a complete service package."

Paul Grunhut, Director - TOTAL WATER PRODUCTS LTD / LO-CHLOR CHEMICALS LTD

"SPN did a fantastic job brand building and introducing our latest products to the UK pool industry."

Mike McBride, Marketing Manager - INDUSTRIAL TEST SYSTEMS (ITS) AND ITS EUROPE, LTD

DIGITAL MARKETING

SPN regularly communicates with both its advertisers and readers through email campaigns. Whether it's to advise on upcoming issue content, the latest news or a development on the website, we have found this a great way to communicate to the industry as a whole.

Sponsorship of a series of emailers (which currently are sent to over **4,300** recipients and growing) is possible through sidebar banner advertising. Costs start from just £300 for a minimum of 3 mailings. This is a cost effective way to promote your company, website, special offers and events.



RECRUITMENT PACKAGES

Packages, which include a 'flagged' advert on our website plus mentions on our emailer, Twitter and Facebook are available for just £150. An enhanced package which also includes a quarter page advert in the magazine is just £300.



WEBSITE & SOCIAL MEDIA

The magazine has had an online offering since 2000 and actively utilises social media in the form of both Twitter and Facebook. From Autumn 2015, we will be posting 'live' to our social media accounts from any exhibitions and shows that SPN attends.

The SPN website carries highlights of the current edition, a Twitter feed, exclusive online only news content, show reviews, downloadable technical papers, exhibition listings and contact / media information plus much more!

Google Analytics shows that on average, the SPN website receives over **6,400** visits a month (as at August 2015) and during the last year, **71%** of visitors came from the UK. Visitors came from a further **134 countries** around the world.

Banner advertising is available on the SPN website and prices start from just £295 for six months.

info@swimmingpoolnews.co.uk

www.swimmingpoolnews.co.uk

username: SPN_POOL_SPAS

www.facebook.com/SPNSwimmingPoolNews

ADVERTISING ENQUIRIES CALL TONY ON
01474 813433 OR EMAIL: tony@aquapublishing.co.uk

WEBSITE ENQUIRIES CALL JON ON
020 8306 8150 OR EMAIL: jon@aquapublishing.co.uk

OFFICIAL MAGAZINE FOR THE UK INDUSTRY



FEBRUARY 2016 ISSUE*

- Full preview of SPATEX
- UV systems
- 2016 hot tubs – the new season
- Pool and spa pumps
- Pool cleaners
- Pool water treatments and systems for the new season
- Special feature - details TBC on our regular emailer
- A round up of all the latest news, views and opinions from the BSPF, SPATA, BISHTA, SPATEX, STA and PIP
- People and Company Profiles plus Project Showcases

APRIL 2016 ISSUE

- Award winners – Britain's best pool, spa and hot tub installations
- Review of SPATEX
- Automatic pool covers
- One-piece and fibre glass pools
- Heat pumps
- Liner pools and systems
- Special feature - details TBC on our regular emailer
- A round up of all the latest news, views and opinions from the BSPF, SPATA, BISHTA, SPATEX, STA and PIP
- People and Company Profiles plus Project Showcases

JUNE 2016 ISSUE

- Above-ground and wooden pools
- Swim spas – for when space is a problem
- Hot tubs – entry level and models below £5,000
- Tiling and mosaics
- Lighting – products that really shine
- Shows round up – what's on in the next 12 months
- Special feature - details TBC on our regular emailer
- A round up of all the latest news, views and opinions from the BSPF, SPATA, BISHTA, SPATEX, STA and PIP
- People and Company Profiles plus Project Showcases

AUGUST 2016 ISSUE

- Water testing products – designed for safety
- Water play equipment
- Commercial pools focus
- The alternative approach – no and low chlorine solutions
- Dehumidification
- Special feature - details TBC on our regular emailer
- A round up of all the latest news, views and opinions from the BSPF, SPATA, BISHTA, SPATEX, STA and PIP
- People and Company Profiles plus Project Showcases

OCTOBER 2016 ISSUE

- Safety flooring
- Tiled spas and swim spas
- Hot tubs – high end models above £10,000
- Enclosures
- Show previews: UK Pool & Spa Expo, Piscine Lyon and Interbad
- Special feature - details TBC on our regular emailer
- A round up of all the latest news, views and opinions from the BSPF, SPATA, BISHTA, SPATEX, STA and PIP
- People and Company Profiles plus Project Showcases

DECEMBER 2016 ISSUE

- Award winners 2016 – Europe's best pool, spa and hot tub installations
- Filters and filter media
- Moving floors – new technology
- Dosing pumps and control systems
- Wellness – saunas, steam and more
- Pool repairs, refurbishment and renovation
- Pool safety – products and trends to keep pools safe
- Special feature - details TBC on our regular emailer
- A round up of all the latest news, views and opinions from the BSPF, SPATA, BISHTA, SPATEX, STA and PIP
- People and Company Profiles plus Project Showcases

OUR FEATURE SCHEDULE IS SUBJECT TO CHANGE. SPN'S REGULAR EMAILERS WILL CONFIRM FEATURES THAT ARE RUNNING 1 ISSUE IN ADVANCE. PLEASE ENSURE YOU ARE RECEIVING THEM. YOU CAN SIGN UP VIA THE SPN WEBSITE

PLEASE NOTE: To be considered for editorial inclusion within our news sections or any of the above features, please send in material at your earliest opportunity but no later than 2 weeks prior to each issue's advert copy deadline. Our advertisers are given priority for inclusion.

* Additional copies are printed for this edition and distributed at the UK trade shows depending on dates announced

FEATURES 2016

V2 – 01/10/15

info@swimmingpoolnews.co.uk

www.swimmingpoolnews.co.uk

username: SPN_POOL_SPAS

www.facebook.com/SPNSwimmingPoolNews

ADVERTISING ENQUIRIES CALL TONY ON
01474 813433 OR EMAIL: tony@aquapublishing.co.uk

EDITORIAL ENQUIRIES CALL JON ON
020 8306 8150 OR EMAIL: jon@aquapublishing.co.uk

OFFICIAL MAGAZINE FOR THE UK INDUSTRY



ADVERTISING RATES

| | 1 issue | 3 issues | 6 issues |
|--------------|---------|----------|----------|
| Full page | £1,250 | £935 | £875 |
| Half page | £700 | £560 | £525 |
| Quarter page | £400 | £340 | £320 |

BUYERS GUIDE - per annum (6 issues)

| | |
|---------------------------------|------|
| Double - 43mm(w) x 110mm(h) max | £395 |
| Single - 43mm(w) x 50mm(h) max | £295 |

INSERTS

For inserts up to 20grams £100 per 1,000

ONLINE / EMAILER

| | |
|---|------|
| 6 months 170px(w) x 170px(h) l/h sidebar banner | £395 |
| 6 months 170px(w) x 85px(h) l/h sidebar banner | £295 |
| 3 emailers 170px(w) x 170px(h) sidebar banner | £300 |

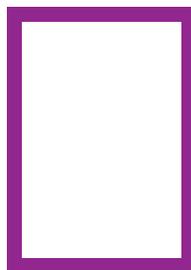
RECRUITMENT

| | |
|--|------|
| Electronic + magazine (quarter page) package | £300 |
| Electronic only package | £150 |

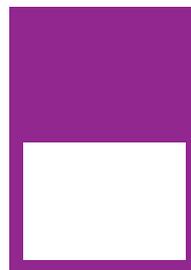
ACCEPTED COPY FORMATS

- 1) High resolution (300dpi) PDF, Photoshop, Illustrator, EPS, JPEG and TIFF files only (No MS Office formats). All fonts and images should be embedded. All elements should be supplied in a CMYK colour only format. Any RGB files supplied will be converted by us and we take no responsibility for accurate colour reproduction of converted files.
- 2) If advertising copy is not supplied to the specification as outlined on this page, we reserve the right to adjust it to meet our specifications. This will be done at no cost to the advertiser. We do not accept half page 'bleed' adverts.
- 3) Should an advertisement need to be amended or designed, the advertiser may be subject to a small additional charge.
- 4) Specifications for online/electronic copy can be found on our website at: www.swimmingpoolnews.co.uk/pages/media
- 5) Please send your copy by email to Cathy Varley: cathy@aquapublishing.co.uk

ADVERTISEMENT SIZES



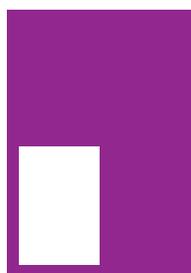
FULL PAGE
Bleed 216mm(w) x 303mm(h)
Trim 210mm(w) x 297mm(h)
Type 190mm(w) x 277mm(h)



HALF PAGE HORIZONTAL
190mm(w) x 135mm(h)



HALF PAGE VERTICAL
92mm(w) x 277mm(h)



QUARTER PAGE
92mm(w) x 135mm(h)



DOUBLE BUYERS GUIDE
43mm(w) x 110mm(h)



SINGLE BUYERS GUIDE
43mm(w) x 50mm(h)

2016 ISSUE DATES

FEBRUARY

| | |
|----------------------|----------|
| Editorial deadline | 30/12/15 |
| Advert copy deadline | 13/01/16 |
| Publication date | 25/01/16 |

APRIL

| | |
|----------------------|----------|
| Editorial deadline | 02/03/16 |
| Advert copy deadline | 16/03/16 |
| Publication date | 28/03/16 |

JUNE

| | |
|----------------------|----------|
| Editorial deadline | 04/05/16 |
| Advert copy deadline | 18/05/16 |
| Publication date | 30/05/16 |

AUGUST

| | |
|----------------------|----------|
| Editorial deadline | 29/06/16 |
| Advert copy deadline | 13/07/16 |
| Publication date | 25/07/16 |

OCTOBER

| | |
|----------------------|----------|
| Editorial deadline | 31/08/16 |
| Advert copy deadline | 14/09/16 |
| Publication date | 26/09/16 |

DECEMBER

| | |
|----------------------|----------|
| Editorial deadline | 02/11/16 |
| Advert copy deadline | 16/11/16 |
| Publication date | 28/11/16 |

info@swimmingpoolnews.co.uk

www.swimmingpoolnews.co.uk

username: SPN_POOL_SPAS

www.facebook.com/SPNSwimmingPoolNews

ADVERTISING ENQUIRIES CALL TONY ON
01474 813433 OR EMAIL: tony@aquapublishing.co.uk

PRODUCTION ENQUIRIES CALL CATHY ON
01823 432416 OR EMAIL: cathy@aquapublishing.co.uk

OFFICIAL MAGAZINE FOR THE UK INDUSTRY

